

ADS

“ADS nearly doubled my BDC production in 120 days and exceeded all my other expectations in the process.”

Shawn Groff

As the 2015 end-of-year push approached, David Stanley Chevrolet management were faced with sluggish sales numbers and an underperforming BDC.

PRE-ENGAGEMENT AVERAGES: February 2015 - October 2015



David Stanley required a company with knowledge and experience of BDC management to understand the unique cultural and procedural challenges experienced daily by BDC department staff. Armed with this expertise, our Agile BDC team members successfully diagnosed and corrected BDC problems within the dealership and increased sales.

ENGAGEMENT RESULTS: November 2015 - February 2016

